2017 ANNUAL REPORT
Community residents visit the food pantry housed at Arlington Elementary/Middle School, a Community School in the Pimlico neighborhood. Facilities like this one are staffed by community volunteers, parents, and school employees.

94\% of Baltimore's Community Schools operate a community food pantry.
Dear Friends,

The year was filled with leadership transition and change, but it was also one of notable accomplishments in our pursuit of a Baltimore where every child grows up in a family that thrives. In the face of unpredictable factors, the women and men of this organization persevered in our commitment to create lasting outcomes for Baltimore’s children, families, and communities.

It was captured best by poet Nikki Giovanni who wrote, “A lot of people resist transition and therefore never allow themselves to enjoy who they are. Embrace the change, no matter what it is; once you do, you can learn about the new world you’re in and take advantage of it.”

These words rang true for us in 2017 as Family League demonstrated agility in reconnecting with our communities while ensuring we remain true to our mission as Baltimore’s Local Management Board, promoting data-driven, collaborative initiatives and aligning resources to create lasting outcomes for children, families and communities.

We embrace our role as stewards of public investments accountable to the children, youth and families in the City of Baltimore.

• In FY17, Family League-funded home visiting programs exceeded the year’s goals of serving 413 families through the Healthy Families America (HFA) traditional program by serving 736 total families through this evidence-based model.

• The Baltimore Summer Skill-Builders collaboration with the Mayor’s Office of Employment Development engaged 461 youth between ages 14 and 15 who registered through a workforce training program hosted at Community Schools.

• Our ongoing facilitation of the Community Schools strategy is active in 52 Baltimore City Public Schools with more than 25,000 students enrolled. This excellent and life-changing work is a model for cities across the nation who wish to replicate the many successes achieved by our schools and their Lead Agency partners, with their surrounding communities.

In 2017, we learned that Family League is not immune to change or challenge and we are reminded of our strong and extensive network of partners. Through change, we stand firm in our belief of the unlimited potential of Baltimore’s youth and families.

Ginger Mihalik
Chair, Board of Directors

Demaune Millard
Interim President & CEO
Behind-the-Scenes Support for a Healthy Families Strategy

This past year, we provided crucial back-office support for 16 statewide Home Visiting providers, including The Family Tree in Baltimore City (right)—one of five providers we support in Baltimore alone.

By helping sites to collect and monitor their data, and meet complex funding requirements, we free up these providers to focus on what they do best: delivering health education and social services to pregnant and newly delivered women.

Baltimore City's Growing Home Visiting Program

Number of clients receiving at least one home visit

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Clients</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY15</td>
<td>558</td>
</tr>
<tr>
<td>FY16</td>
<td>623*</td>
</tr>
<tr>
<td>FY17</td>
<td>674</td>
</tr>
</tbody>
</table>

Average number of visits per client

<table>
<thead>
<tr>
<th>Year</th>
<th>Average Visits</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY15</td>
<td>9.2</td>
</tr>
<tr>
<td>FY16</td>
<td>13.2*</td>
</tr>
<tr>
<td>FY17</td>
<td>12.7</td>
</tr>
</tbody>
</table>

*Additional federal dollars in FY16 resulted in additional staff to serve more families.
Thanks to The Family Tree, I gained confidence during my pregnancy, learned how to swaddle, the dangers of SIDS, and self-care methods to help me cope with the stress of being a new parent. I chose to use the Family Tree programs because parenting does not come with a handbook. It is hard and when I was lost I knew I had this wonderful organization to turn to.

- R. Allen, Family Tree client
A mom and her son participate in “playgroup” at Lakeland Elementary/Middle School, as part of the pre-K transition pilot program.
On behalf of two coalition partners—the School Readiness Coalition and the Baltimore School Climate Collaborative—we developed a pilot program to better transition students from Head Start and other pre-school programs into city pre-K and Kindergarten classrooms.

The goals included promoting social and academic success for children, strengthening family engagement, improving coordination among educators, and boosting enrollment in city schools.

In the first year of the transitions pilot, funded by the Annie E. Casey Foundation and the Maryland State Department of Education, eight city schools, nearly two dozen educators, and scores of families participated.

We facilitated this work by providing joint training for early childhood educators, coordinating school visits, and bringing parents and teachers together to bridge the gap between pre-school and elementary school.

Our implementing partners in the first-year pilot were Baltimore City Public Schools, Head Start Collaborative, Baltimore City Child Care Resource Center, and Grade Level Reading Coalition.

“Smooth transitions for children and families from childcare to public school are based on forging relationships that positively impact all parties involved. When families feel empowered to take an active role in their child’s educational experience at any level they see positive outcomes.”

- Cara Bethke, child care specialist, consulted on the early childhood transition pilot
Strengthening Baltimore’s Community Schools Strategy

As a facilitating partner for the city’s Community Schools since 2012, we took a new step this year by leading city-wide recruitment for a new Community School Steering Committee, with a focus on inclusive representation.

The committee is charged with engaging additional local stakeholders in determining the best ways to expand the Community School strategy, sustain it, and ensure these schools are highly effective.

Our partners in this work are Baltimore City Public Schools and the Mayor’s Office.

- 4,452 comprehensive PreK-8 and High School Out-of-School Time program slots funded
- 62,822 hours donated by parent volunteers in Baltimore’s Community Schools
- 46 Community Schools served
- 22,294 children
The Community School Steering Committee is a cross-section of community stakeholders: parents, school staff, youth, funders, corporate partners, and policy makers. They oversee the progress, effectiveness, and evaluation of Community Schools, develop partnerships, and resolve conflicts.
Students and mentors in Baltimore Summer Skill-Builders, a YouthWorks program, prepare and plant a vegetable garden on the grounds of Robert W. Coleman Elementary, a Community School in Greater Mondawmin.
Public-Private Partnerships Promote Summer Learning

We teamed up with the Mayor’s Office of Employment Development, Baltimore City Public Schools, and the International Youth Foundation to enroll 461 youth ages 14 and 15 in an intensive five-week Baltimore Summer Skill Builders program that combined core life skills training with workforce preparation and service learning projects.

We took the lead in identifying Community Schools and staff to host these summer programs—leveraging the schools as true community hubs.

Separately, we funded in whole or in part 22 other summer programs as part of a $3 million cooperative investment with 10 private-sector partners through the Summer Funding Collaborative.
## Financials

### Statement of Activities and Change in Net Assets

**For the Year Ended June 30, 2017**

**Change in Unrestricted Net Assets**

<table>
<thead>
<tr>
<th>Revenue and Support</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Government direct and passed-through grants</td>
<td>$10,641,048</td>
</tr>
<tr>
<td>Other governmental grants</td>
<td>$18,281,051</td>
</tr>
<tr>
<td>Foundation and other grants</td>
<td>$916,523</td>
</tr>
<tr>
<td>Contributions</td>
<td>$43,821</td>
</tr>
<tr>
<td>Other income</td>
<td>$2,982</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>$29,885,425</td>
</tr>
<tr>
<td><strong>Net assets released from restrictions</strong></td>
<td>$195,408</td>
</tr>
<tr>
<td><strong>Total Revenue and Support</strong></td>
<td>$30,080,833</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td></td>
</tr>
<tr>
<td>School age and high school programs</td>
<td>$15,929,931</td>
</tr>
<tr>
<td>Early childhood programs</td>
<td>$5,773,167</td>
</tr>
<tr>
<td>Food access programs</td>
<td>$7,644,691</td>
</tr>
<tr>
<td><strong>Total program services</strong></td>
<td>$29,347,789</td>
</tr>
<tr>
<td>General and administrative</td>
<td>$544,592</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$185,465</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$30,077,846</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Change in unrestricted net assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Change in unrestricted net assets</strong></td>
<td>$2,987</td>
</tr>
</tbody>
</table>

**Change in Temporarily Restricted Net Assets**

| Contributions                                            | $208,160 |
| Satisfaction of restrictions                             | $(195,408) |
| Change in temporarily restricted net assets              | $12,752  |
| Change in net assets                                     | $15,739  |
| Net assets, beginning of year, as restated               | $3,205,116 |
| **Net Assets, End of Year**                              | $3,220,855 |

### Statement of Financial Position As of June 30, 2017

<table>
<thead>
<tr>
<th><strong>ASSETS</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,376,890</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>$6,628,474</td>
</tr>
<tr>
<td>Unbilled accounts receivable</td>
<td>$580,324</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>$7,073</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>$8,592,761</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>$736,545</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$9,329,306</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>LIABILITIES AND NET ASSETS</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$4,700,040</td>
</tr>
<tr>
<td>Accrued compensation</td>
<td>$309,745</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>$113,839</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>$822,451</td>
</tr>
<tr>
<td>Deferred rent</td>
<td>$162,376</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>$6,108,451</td>
</tr>
<tr>
<td>Net Assets</td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>$3,220,855</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>$208,160</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>$3,220,855</td>
</tr>
<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>$9,329,306</td>
</tr>
</tbody>
</table>

Full financial statements are available by contacting Family League of Baltimore at (410) 662-5500.
CONTRIBUTORS

Greater than $5,000,000
The Mayor and City Council of Baltimore City
Maryland State Department of Education

$1,000,000 - $4,999,999
Baltimore City Health Department
Maryland Department of Health
Maryland Department of Human Resources
Maryland Governor's Office for Children

$100,000 - $499,999
The Annie E. Casey Foundation
Baltimore City Police Grant Department
Baltimore City Public Schools
Foundation to Promote Open Society
Maryland Department of Juvenile Services
United States Department of Health and Human Services

$50,000 - $99,999
Aetna Foundation Inc.
The After-School Corporation
Baltimore Community Foundation
National Football League
Share Our Strength

$25,000 - $49,999
The Aaron and Lillie Straus Foundation, Inc.
The Abell Foundation, Inc.
The Fund for Educational Excellence
Governor’s Office of Crime Control & Prevention
The Harry and Jeanette Weinberg Foundation
The Hoffberger Foundation, Inc.
Lockhart Vaughan Foundation, Inc.
National Association of County & City Health Officials
United Way of Central Maryland

$10,000 - $24,999
The Comcast Foundation
KaBOOM!

$1,000 - $9,999
Advanced Metrics
America’s Promise
Ananta Hejeebu
CSX Transportation
Downtown Baltimore Family Alliance
Harbage Consulting
PNC Foundation
Jonathon Rondeau
SC&H Group Inc.
Sue-Ann’s Office Supply, Inc.
University of Maryland, Baltimore
U.S. Bank
U.S. Soccer Foundation
The Warnock Foundation
Wells Fargo
University of Maryland School of Social Work
U.S. Bank

$999 and under
Alpha Phi Alpha Fraternity, Inc.
Rho Tau Lambda Chapter
Amazon Smile
Mahlon & Anne Apgar
Amy Bernstein
Bj's Wholesale
Rebekah Carmichael
City of Philadelphia
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Every effort is made to ensure that the information in this report is accurate. If you are not listed properly, or think you may have been inadvertently omitted, please contact Serefina Mesa at smesa@familyleague.org or (410) 662-5500.
Funded Partners

5 Starr Enterprise
AARP Foundation Experience Corps
Abbottston Elementary School
Access Art
Adelante Latina
Afrikan Youth Alchemy
Afya Baltimore
Akoben Foundation
Algebra Project
Alternative Directions, Inc. - Children Having Incarcerated Parents Program
At The House
Baltimore City Department of Recreation and Parks, Bureau of Parks
Baltimore Clayworks
Baltimore Curriculum Project
Baltimore Healthy Start
Baltimore Hunger Project
Baltimore Medical System
Baltimore Pooch Camp
Baltimore Teacher Network
Baltimore Underground Science Space
Baltimore Urban Debate League
Baltimore Urban Leadership Foundation, Inc. aka The Door
Baltimore Youth Alliance
Baltimore Youth Arts
The Be. Org
Believe in Music
BELL (B.E.L.L Foundation, Inc. - Building Educated Leaders for Life)
Ben Franklin Center for Community Schools
Betamore
Beyond The Natural Foundation
Black Girls Vote 4 HER
Blue Water Baltimore
Bon Secours Community Works
Boys & Girls Clubs of Metropolitan Baltimore
BYKE Collective
Camp Farthest Out
Camp Puh’tok for Boys and Girls
Camp Rock
Carter Memorial Outreach Center
CASA de Maryland
Catherine's Family and Youth Services
Chamber Encounters
Child First Authority
Citizenship Law Related Education Program
City Neighbors High School
Civic Works
Code in the Schools
Creative Alliance
CristaTaCares
CUPs Coffeehouse
Dainty in Pink
Diamonds On The Rise
Digital Harbor Foundation
Digital Harbor High School
Downtown Sailing Center
Dream Girls Mentoring Program
Dreams Youth Empowerment Program
DRU Mondawmin Healthy Families
East Baltimore Community Corporation
Echo Resource Development
Education Based Latino Outreach
Enoch Pratt Free Library
Episcopal Community Services Maryland
Fair Havens A.M.E. Church
The Family Recovery Program
The Family Tree
Fitness Fun & Games
Foundation for BLSYW
Full Gospel Fellowship Church of Deliverance
Girl Scouts of Central Maryland
Girls Expecting more Success
GLAM Program
Gods Best Family
Higher Achievement Program
Holistic Life Foundation
Humanim
I AM O’Kah!
Imagine Project
The Inner Harbor Project
Intersection of Change
Johns Hopkins Centro SOL
Johns Hopkins University Center for Adolescent Health
Jump For Joy
KEYS Development, LLC
Knox Hope Community Development Corporation
Koinonia Baptist Church
Kreative Influence
Leaders of a Beautiful Struggle
The League for People with Disabilities
Let’s Go Boys and Girls
Literacy Connection
Living Classrooms Foundation
MAESTRO Ensembles
Maryland Community Health Initiatives
Maryland Food Bank
Medical Education Resources Initiative For Teens
Mentoring Male Teens In The Hood
Meraki Community Uplift
Middle Grades Partnership
MissionFit
The Mount Washington School Parent Teacher Organization
Muse 360 Arts
My G.I.R.L.S.
Natural History Society of Maryland
New Lens
Notre Dame of Maryland University
Orita’s Cross Freedom School
Ortus Academy
Park Heights Renaissance
Parks and People Foundation
Patterson Park Public Charter School
Play on Purpose
Pressley Ridge-Maryland
PTA Maryland Congress of Parents & Teachers
Reconstruct and Rebuild
Renaissance Academy High School
Rising Over Standards & Excelling
Roberta’s House
Sinai Hospital of Baltimore
Sisters Circle
Sisters Saving the City
Smart Steps Youth Services
Soccer Without Borders
Southeast Community Development Corporation
Spotlighters Theatre
St. Francis Neighborhood Center Corporation
Strong City Baltimore
Thread
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Executive Director  
Outward Bound Baltimore

Rev. Dr. Terris King, Vice Chair  
Technical Frontier  
Pastor, Liberty Grace Church of God

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President & CEO  
Enterprise Community Investment

Michael Huber, Secretary  
Business and Economic Development Specialist  
Baltimore City Council President’s Office

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Howard County Government

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Interim President & CEO

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Khalilah Slater Harrington  
Senior Director of Youth Initiatives

Karen Janssen  
Senior Director of Funded Partnerships

Michele Speaks  
Vice President of Advancement

Jeff Walley  
Chief Financial Officer

*Current at time of printing